

ORIX Corporation USA's GP Solutions Group provides strategic capital for Private Equity GPs to optimize portfolio management, enhance limited partner engagement, and capitalize on strategic management company initiatives.

## GP Solutions

### NAV FINANCING

- Capital is raised based on the value and performance of one or more remaining assets in a fund (or multiple funds)
- Proceeds employed for portfolio company add-on acquisitions, growth initiatives, or capital structure optimization; new platform investments; passive investor or limited partner liquidity
- Customized structuring to meet GP's objectives in context of portfolio company and limited partner dynamics

### GP FINANCING

- Capital is raised at GP management company level to fund strategic initiatives based on economics of firm
- Proceeds employed to increase GP commitment to funds, provide liquidity to passive investors, and/or launch new investment strategies
- Bespoke non-dilutive structures with finite life

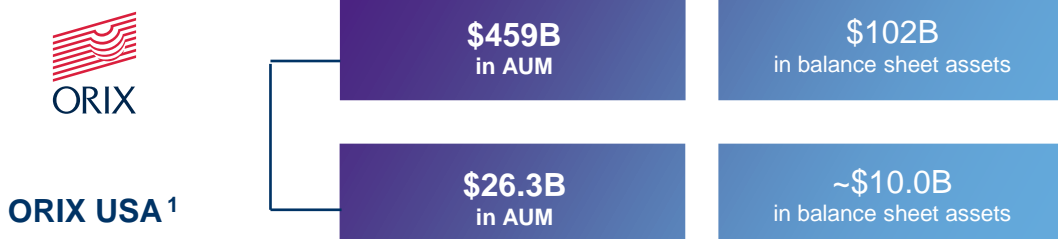
### STRUCTURED LIQUIDITY SOLUTIONS

- Additional investment capacity beyond full deployment
- Fully customizable to manage priorities and cost of capital
- Enabling GPs to capitalize on opportunities to create strategic differentiation

## Strategic Objectives

- Execute Portfolio Company Acquisitions
- Fund Portfolio Company Growth Initiatives
- Invest in Additional Platform Companies
- Optimize Portfolio Company Capital Structures
- Acquire Passive / Co-Investor Interests
- Potentially Boost DPI & IRR Via Distributions to Limited Partners
- Acquire Limited Partner Secondary Interests
- Invest in Strategic Growth of Firm
- Increase GP Commitments to Funds
- Provide Liquidity to Passive Management Company Partners / Investors

## The ORIX Corporation USA Difference: A Combination of Investment Experience, Innovation, Perspective, and Capital



<sup>1</sup> Assets include all ORIX USA Group subsidiaries and business units. Figures may not represent actual total due to rounding. Capabilities noted above available across various ORIX USA investment teams or via certain ORIX USA subsidiary companies, some of which are registered as investment advisers with the SEC.

# An Investing and Financing Partner To the Middle Market

Since 1981, ORIX Corporation USA (“ORIX USA”) has served the middle market with creative and flexible capital solutions. As a subsidiary of ORIX Corporation, our established financial stability and access to capital empowers us to align with our clients while designing and implementing forward thinking capital solutions and investing our balance sheet in nearly all of our investment strategies

## ORIX USA Key Investment Strategies

### Private Credit

#### Direct Lending

##### NXT Capital

Middle market secured, sponsor focused lending and financing

##### Growth Capital

Private credit to late-stage growth companies

##### Municipal and Infrastructure

Flexible solutions for the high yield municipal marketplace

##### Broadly Syndicated Loans

##### Signal Peak Capital Management

Broadly syndicated senior secured loans and CLOs

#### Securitized Credit

##### Structured Credit

U.S. commercial and residential mortgage-backed assets

##### Asset-Based Finance

Bespoke private loans backed by equipment, esoteric assets, and core-plus infrastructure

##### GP Solutions

Private equity fund and management company capital solutions

### Real Estate

#### Boston Financial

Equity capital for tax-advantaged investments in low-income housing tax credits (LIHTC)

#### Lument

Capital solutions for investors in multifamily, affordable and seniors housing, and healthcare real estate

#### Real Estate Capital

Balance sheet financing solutions

### Private Equity

#### ORIX Capital Partners

Control private equity investments

## Contact Us



#### Jed Johnson

Managing Director,  
Head of ORIX Corporation USA's GP Solutions



Jed.Johnson@orix.com



#### Thomas Lukens

Director,  
GP Solutions



Thomas.Lukens@orix.com

Data as of June 30, 2024. The information included herein is for general informational purposes only and may not be relied on in any manner as legal, tax, accounting or investment advice or as an offer to sell, or the solicitation of an offer to buy, an interest in any fund or other investment product which can only be made by an offering memorandum or other relevant disclosure document that contains important information about each fund or investment product's risks, fees and expenses.

**Important Information Regarding ORIX USA, Certain Subsidiaries and Business Units:** ORIX Advisers is a subsidiary of ORIX USA and is registered with the U.S. Securities and Exchange Commission (the “SEC”) as an investment adviser. Signal Peak Capital Management is the leveraged credit team of ORIX Advisers. ORIX Capital Partners is the private equity team of ORIX Advisers. Growth Capital is the growth lending team of ORIX Advisers. Structured Credit and Credit Opportunities are the private credit teams of ORIX Advisers. Lument Real Estate Capital Holdings, LLC (“Lument”) is a subsidiary of ORIX Corporation USA. Lument provides investment advisory services through Lument Investment Management, LLC, a registered investment adviser with the SEC. NXT Capital Investment Advisers LLC (“NXT”) is also a subsidiary of ORIX USA and is registered with the SEC as an investment adviser. Registration with the SEC does not imply a certain level of skill or training. Additional information with regard to the various ORIX-affiliated investment advisers and the various ORIX USA investment teams and strategies (including changes to the investment teams over time) noted in this document is available upon request. The GP Solutions, Real Estate Capital and Municipal & Infrastructure business units within ORIX USA manage proprietary investments only and are not currently part of any registered investment adviser. Boston Financial is a subsidiary of ORIX USA but is not registered as an investment adviser with the SEC. Securities are available through Lument Securities LLC, a subsidiary of ORIX USA. Lument Securities, LLC is registered as a broker dealer with the SEC and is a member of FINRA/SIPC. Certain employees of ORIX USA and its subsidiaries are registered representatives with Lument Securities, LLC. This document has been prepared for institutional and qualified investors only. It has not been filed with FINRA and may not be reproduced, shown, quoted to, or used with members of the public.